

8Manage CRM Advantage

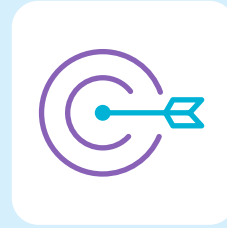
Find customers more easily, market smarter,
close deals faster, improve sales performance,
and greatly grow business





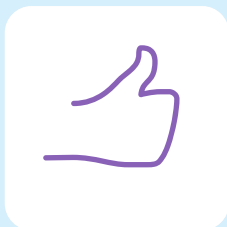
360-degree customer view

Real-time client information repository which has a powerful pre-built structure for capturing, storing different types of information, and can filter and display the information in real-time according to user preference.



Personalized marketing

Build a single, comprehensive view of each customer to know them, engage them, and market smarter with 1-on-1, mobile social, and AI-powered marketing tools.



Win more opportunities

Real-time dashboard keep you inform whom you're competing against, what stage your deal is in, and what steps you need to make next to win. Track prioritization to help sales



Optimize quote-to-cash sales process

With built-in quoting capabilities, you can quickly create up-to-the-minute quotes, and provides a holistic view of your business with links that you can drill down to any level of detail for sales opportunity, and Sales performance reports.



Intelligent product management

Provides the comprehensive view of product master, product component, cross-sell and up-sell and Pick-Pack-Ship, and it links to all client orders, returns and satisfactions/complaints. associated with prod-



Order execution and delivery

- Automatically create order from opportunity
- Flexible and multi-stage order approval flow
- Track order execution and delivery in real-time
- Conduct customer satisfaction



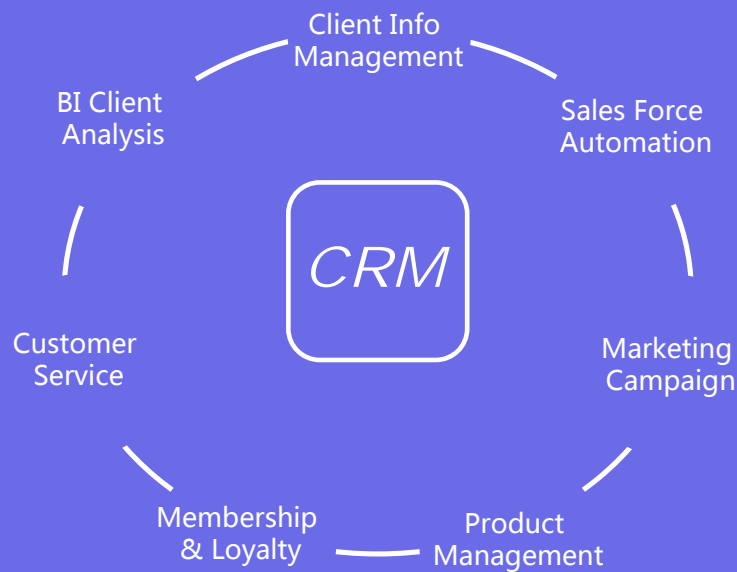
Invoice and payment

Help you set up revenue and quantity schedules to mirror payment and delivery terms, and track the progress of each invoice and payment, offer a real-time picture of revenue at a glance.



Business intelligence for better decision-making

Provides Point-and-Click Report Generator to generate real-time analysis reports to support your decision making and steer your business in the right direction.



8Manage CRM

www.8manage.com

Wisage Technology is an international software product company with clients in many countries and regions, including the U.S., Canada, China mainland, Hong Kong, Macau, Taiwan, Malaysia and Singapore. All its products are mobile internet ready and can be accessed with IE, Firefox, Safari and Chrome browsers and we also provide different apps on Android and iOS. It offers perpetual licenses for all regions and SaaS in certain regions only for the following products:

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| 8Manage CRM : Mobile Internet CRM | 8Manage eExpense : Web & Smartphone Expense Report System |
| 8Manage SPM : Supplier & Procurement Management | 8Manage eLeave : eLeave & Leave Management |
| 8Manage Simple PM : Simple to Start & Extend PM | 8Manage eTimesheet : Web & Smartphone Timesheet System |
| 8Manage PM : Advanced Tool for Project Planning & Execution | 8Manage eLearning : Advanced eLearning System |
| 8Manage PMO : High Performance PMO | 8Manage eSurvey : Easy-to-use eSurvey System |
| 8Manage Finance : Strong Connectivity with Businesses & Operations | 8Manage eDMS & KM : eDocument & Knowledge Management |
| 8Manage HR : Human Capital Management | |
| 8Manage OA : New Generation Office Automation | |
| 8Manage BI : Point-and-click BI | |
| 8Manage O2O : B2C, B2B, eExchange, eSettlement & eERP | |
| 8Manage FAS : Knowledge Enterprise Full Automation Suite | |
| 8Manage eERP2 : Manufacturer eERP2 | |

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