

8Manage Business Project Management

8Manage allows you to see full picture of the following types of projects:

- Business project management
- Technical project management
- Program and portfolio management



8Manage My Workbench Enterprise Business

Overview Save | All | Delete | More

Request Action
1 Project
None

Overdue
61 Change Request

Change Request	Responsible Person	Overdue
3092 CR add apolicy to restrict wh...	felixlian	1356d
3098 when modify the password o...	hillshen	1356d
2999 PM:Can't modify the Plan St...	adaleung	1266d
3224 project commitment serch	ada smal	1266d

Backlog (Not finished change request counted by severity)

Any Cost:	~30
Preempt:	~80
Gradation:	~120
Yield:	~40

Average Age (Average age of the not finished change request)

Any Cost:	~100
Preempt:	~200
Gradation:	~150
Yield:	~100

8Manage OVERVIEW
Request Action: 1 Project
Overdue: 61 Change Request
Change Request Responsible Person Overdue

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8Manage is a business project management platform that supports planning, collaboration and execution and arm the team with real-time reliable information to increase accountability and effectiveness.



Project plan & execution are linked in real-time

In 8Manage, the current plan always reflects the latest status of the project teams deliverables and accomplishments.

Know the whole project from one page

8Manage business map helps you control the entire project from one page, detect and solve the project risks and issues at the earliest time.

Access quip and increase efficiency

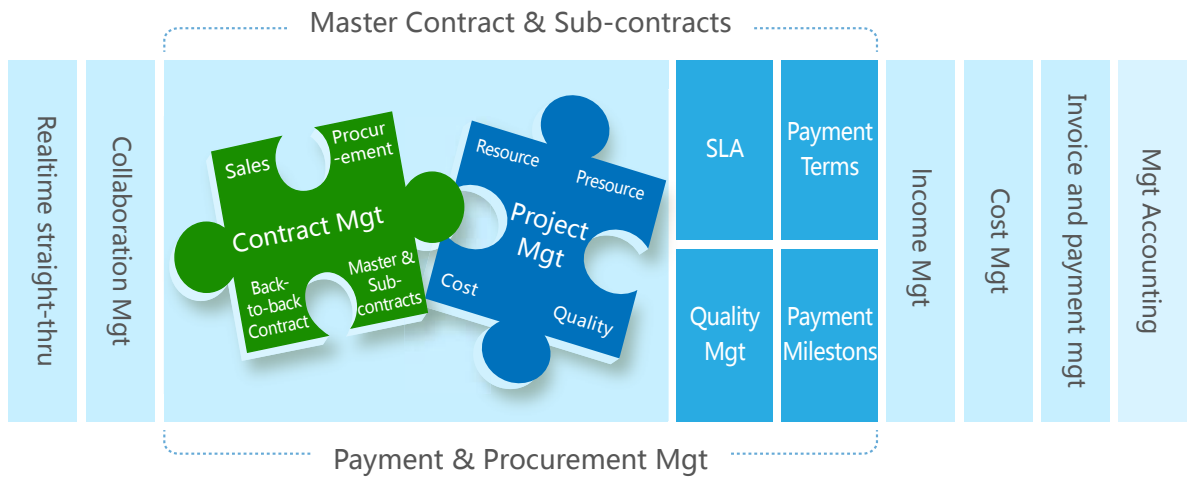
Get the same functionality and know the latest project status from anywhere with 8Manage mobile app.

Automatic warning of overdue and over-spending

Automatically detect the overdue project activities, overspending, overloaded resources and inform the project-related personnel.

Connect project and business

Control the contract execution, delivery, cost and revenue with project, greatly speed up contract operations and settlement.



8Manage can help you to manage clients, contracts, projects, resources, activities, procurements, delivery and acceptance, cost and income. With 8Manage, you can maximize efficiency of your normal operations and minimize damages and delays of your abnormal operations by detect deviations or problems and their root causes at the earliest possible time.

8Manage can manage different types of business projects such as construction, professional service, OEM, BPO/ITO projects.

1. Project Mgt

8Manage provides features to support the following 9 major areas:



You can select part or all of these features to manage your projects.

- Policy setting
- Project plan and cost approval
- Resource Mgt
- Deliverable planning, quality control and delivery and acceptance
- Schedule, cost, problem and change tracking
- Risk recording and mitigation

2. Contract and Project Integrated Mgt

8Manage supports the entire contract and project life cycle which includes:

- Proposal and quotation mgt
- Contract and project execution mgt
- Milestone completion and SLA monitoring
- Change, change impact, revenue, cost and profit mgt
- Invoice and payment mgt
- Client satisfaction and contract renewal mgt



Real-time Interconnectivity

8Manage contract and project and interconnected in real-time, for example:

- Project cost would directly affect contract cost and profit
- The delay in project deliverable would directly affect contract revenue.
- The quality of project deliverable would directly affect contract SLA results

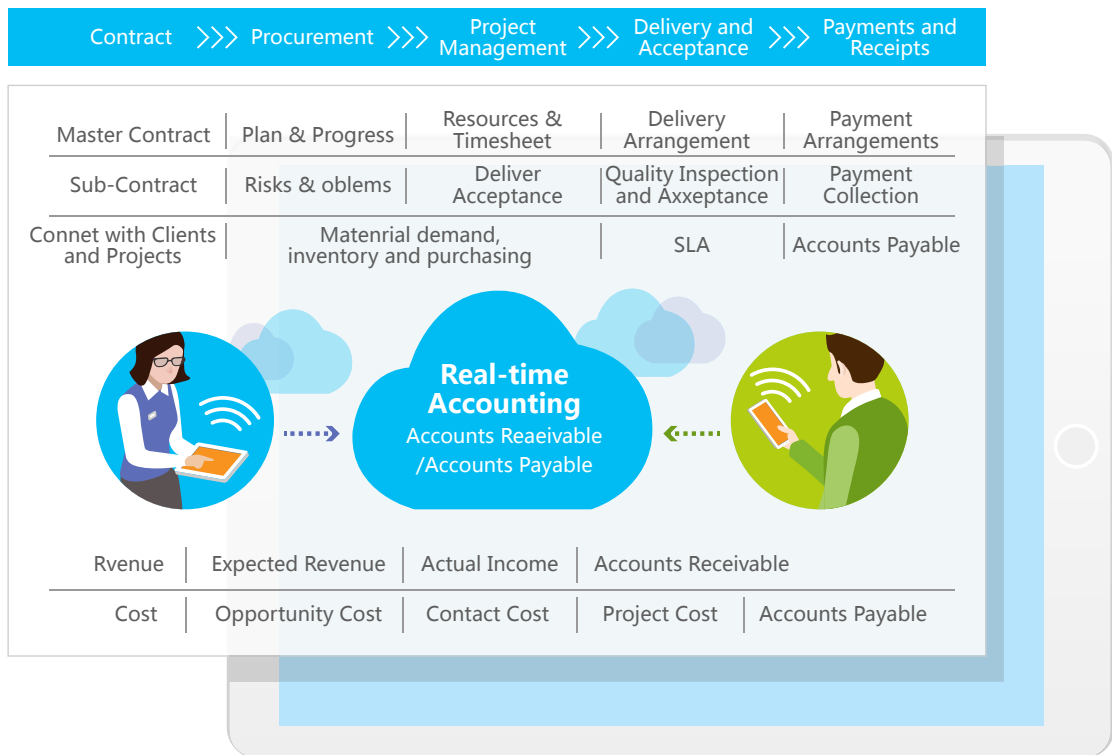
One contract can represent one or more projects

In most cases, a contract represents a single project. But in some areas such as investment and outsourcing, it is possible that a contract can create multiple projects and their results collectively affect the return of investment.

3. Contract Mgt

8Manage supports the following contract mgt features:

- Contract approval
- Transaction Contents (Products, Services and Prices)
- Delivery and SLA
- Procurement and payment
- Cost and profit mgt
- Payment terms, invoice and payment mgt
- Revenue recognition and mgt accounting
- Contract renewal mgt



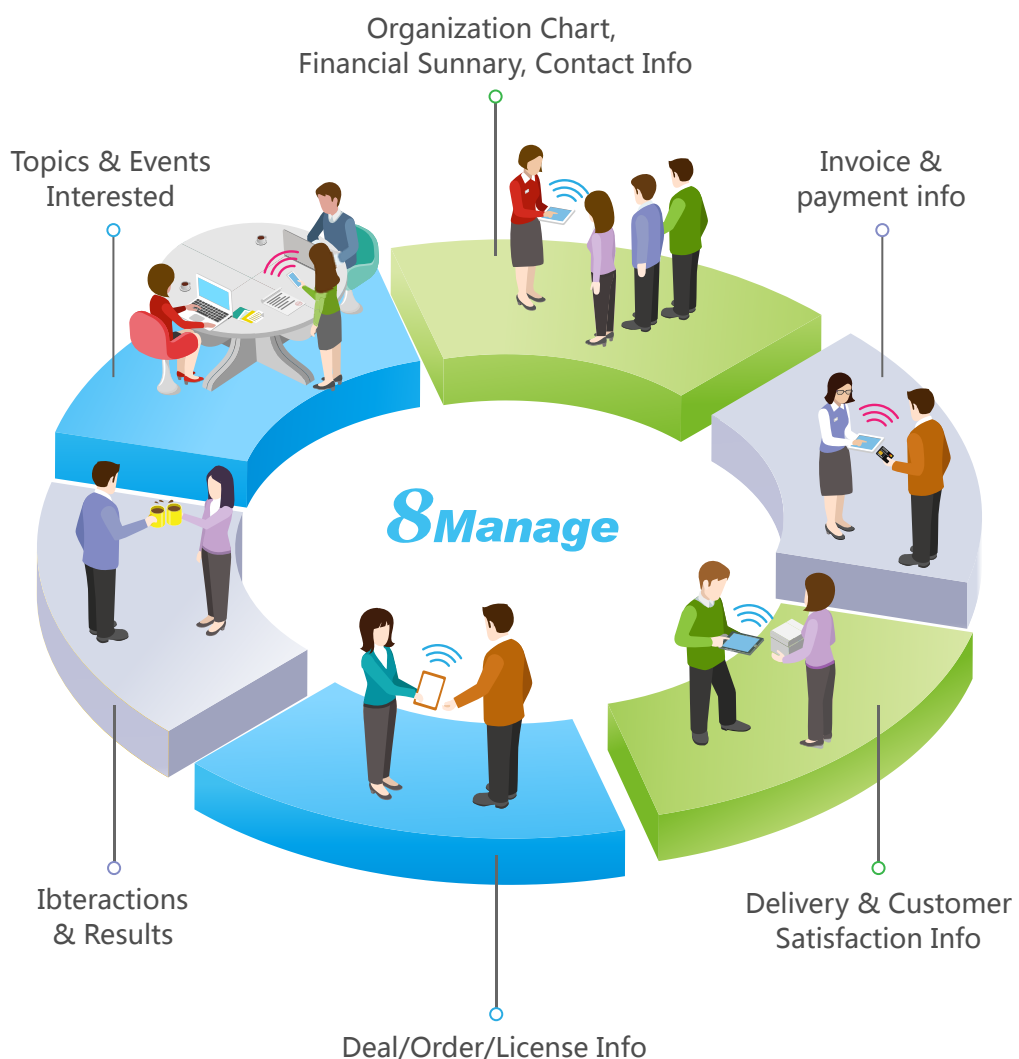
Sales Contract:

8Manage supports sales contracts for products only, service only and products and services together. It also supports master contract for specifying terms and conditions and associated sub-contracts or Statements of Work (SOW) to transact incrementally. 8Manage sales contract can be generated from or linked to a customer opportunity and be used to handle invoicing and payment.

Procurement Contract:

8Manage supports procurement contracts for buying products only, service only and products and services together. It also supports master contract for specifying terms and conditions and associated sub-contracts or Statements of Work (SOW) to transact incrementally. 8Manage procurement contract can be generated from or linked to a procurement plan and be used to handle invoicing and payment.

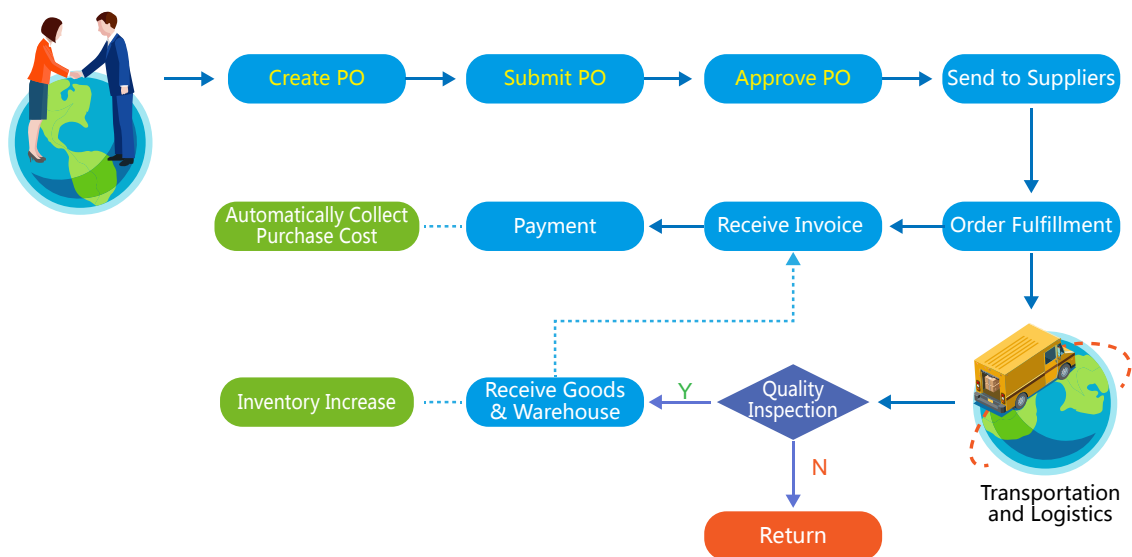
4. Customer & Opportunity Mgt



8Manage supports establishment and maintain complete customer information, including the following:

- Client organization chart and contact information
- Financial summaries and credit ratings
- Topics/Products of Interest
- Cross-selling and up-selling information
- Opportunities and communication records and results
- Historical quote, transaction and delivery information
- Customer satisfaction information
- Accountable receivable, invoice and payment information

5. Supplier & Procurement Mgt



8Manage provides the following features to help the user manage contract-based procurement project in a more systematic a manner.

- Supplier recruitment and pre-qualification
- Supplier basic, product, service and rating information
- Supplier qualification and approval
- Purchase plan and requisition
- Quotation and price comparison
- Purchase order mgt
- Delivery, qualify and acceptance mgt
- Invoicing and payment mgt
- Supplier KPI and performance mgt

6. Accounting Mgt

8Manage can aggregate and de-aggregate revenue and cost budget and actual numbers from the lowest level projects to their associated contracts and from contracts to their associated organizations in real-time.

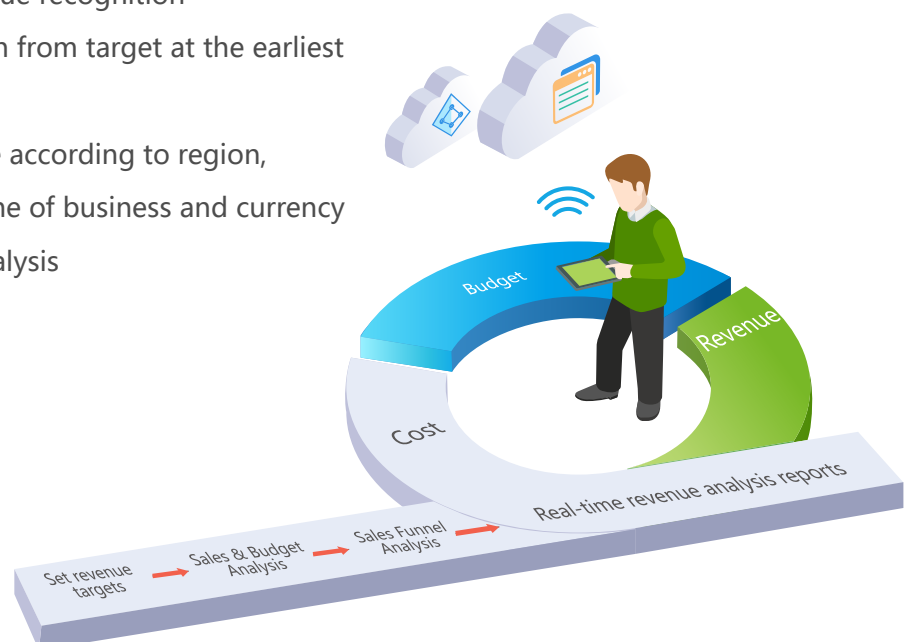
	Operating			Capital		
	Budget Approved	Budget Forecast	Actual	Budget Approved	Budget Forecast	Actual
Enterprise	57,000	8,600	38,314	8,000	0	7,307
Company A	38,000	6,400	28,624	6,000	0	5,485
Business Unit 1	22,000	0	12,380	3,800	0	3,701
Business Unit 2	16,000	6,400	16,244	2,200	0	1,784
Company B	19,000	2,200	9,690	2,000	0	1,822

	Budget (Approved+Forecast) 2008				Actual 2008			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Operating	3,800+0	5,200+0	5,800+0	6,000+0	4,800+0	4,900+0	2,680+0	
Equipment								
Labor	3,800+0	3,900+0	4,000+0	4,400+0	3,750+0	3,860+0	1,817	
Direct	3,000+0	3,000+0	3,000+0	3,000+0	2,900+0	2,900+0	1,267	
Indirect	800+0	900+0	1,200+0	1,400+0	850	960	550	
T&E	989+0	984+0	1,284+0	1,284+0	896	732	555	
Depreciation	211+0	316+0	316+0	316+0	154	308	308	
Capital	3,800+0				3,701			
Equipment	3,000+0				3,701			
Facility								

7. Income Mgt

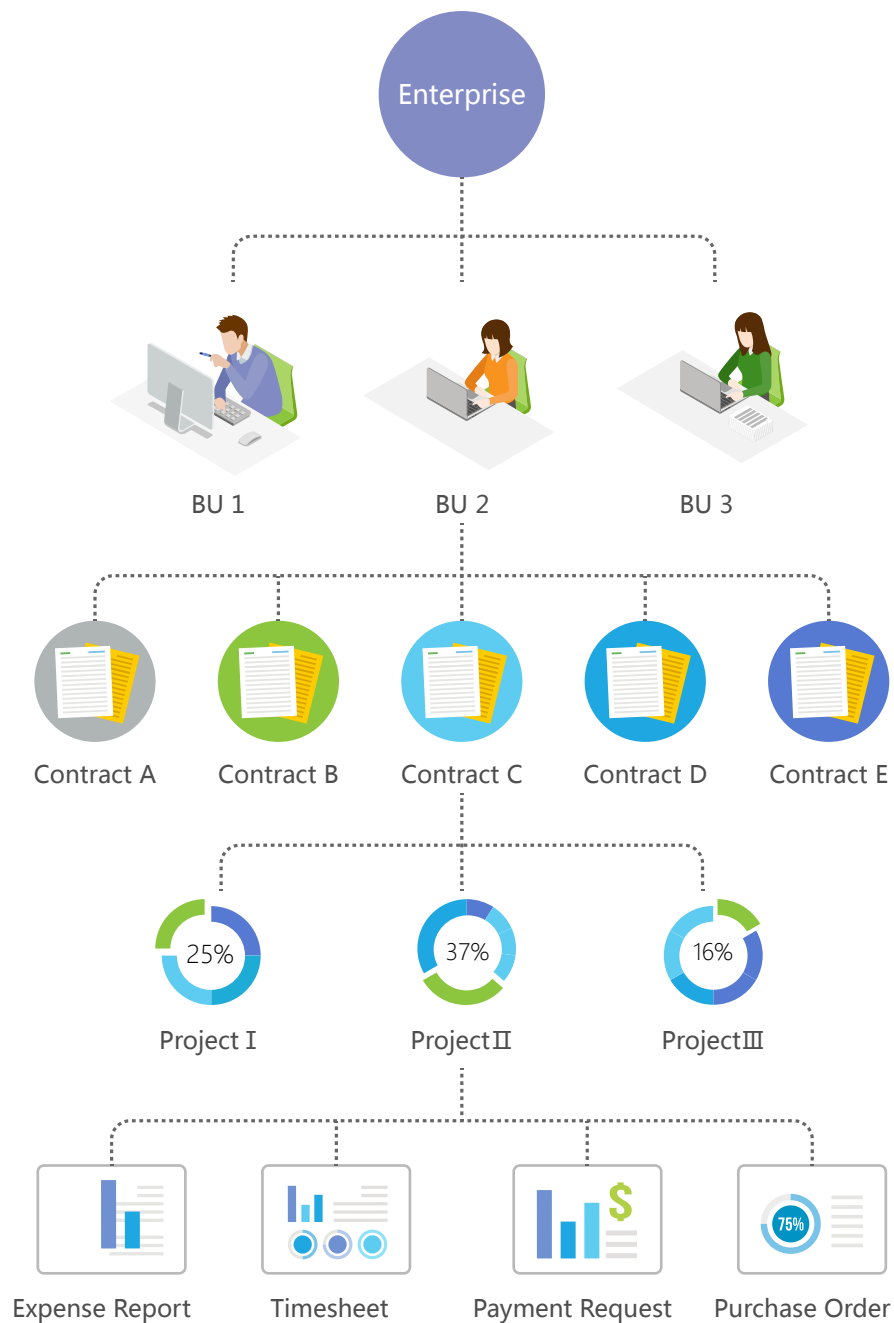
8Manage helps an organization to establish revenue target and track result.

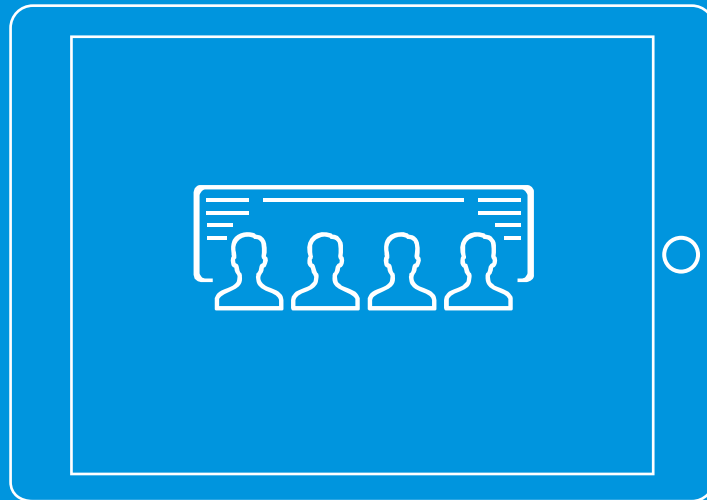
- Revenue target
- Real-time revenue recognition
- Detect deviation from target at the earliest possible time
- Display revenue according to region, organization, line of business and currency
- Sales funnel analysis



8. Profitability Mgt

8Manage provides profitability mgt from the lowest level of projects and contracts where revenue and cost occur to the highest level of the enterprise.





8Manage PM

www.8manage.com

Wisage Technology is an international software product company with clients in many countries and regions, including the U.S., Canada, China mainland, Hong Kong, Macau, Taiwan, Malaysia and Singapore. All its products are mobile internet ready and can be accessed with IE, Firefox, Safari and Chrome browsers and we also provide different apps on Android and iOS. It offers perpetual licenses for all regions and SaaS in certain regions only for the following products:

8Manage CRM : Mobile Internet CRM	8Manage eExpense : Web & Smartphone Expense Report System
8Manage SPM : Supplier & Procurement Management	8Manage eLeave : eLeave & Leave Management
8Manage Simple PM : Simple to Start & Extend PM	8Manage eTimesheet : Web & Smartphone Timesheet System
8Manage PM : Advanced Tool for Project Planning & Execution	8Manage eLearning : Advanced eLearning System
8Manage PMO : High Performance PMO	8Manage eSurvey : Easy-to-use eSurvey System
8Manage Finance : Strong Connectivity with Businesses & Operations	8Manage eDMS & KM : eDocument & Knowledge Management
8Manage HR : Human Capital Management	
8Manage OA : New Generation Office Automation	
8Manage BI : Point-and-click BI	
8Manage O2O : B2C, B2B, eExchange, eSettlement & eERP	
8Manage FAS : Knowledge Enterprise Full Automation Suite	
8Manage eERP2 : Manufacturer eERP2	

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